

## **Platinum Sponsors**

### **Eversheds - Sutherland**

[www.eversheds-sutherland.com](http://www.eversheds-sutherland.com)

Eversheds Sutherland provides legal services worldwide to clients in the practice areas of corporate, energy and environmental, financial services, intellectual property, litigation, real estate and tax. Our Private Equity group of more than 50 attorneys advises clients at every phase of the investment cycle by providing creative legal solutions to the most complex issues. Eversheds Sutherland's Private Equity clients include business development companies (BDCs), venture, LBO, and mezzanine funds investing in a broad range of asset classes including: energy and natural resources, telecommunications, banking, digital economy platforms and medical and insurance. We also represent a wide variety of university endowments and other fund investors.

### **Navigation Capital Partners**

[www.navigationcapital.com](http://www.navigationcapital.com)

Navigation Capital Partners (NCP) invests in high growth, middle market operating companies throughout the South. The NCP Platform utilizes the following channels to effectively reach a difficult-to-access target market: Directs, Secondaries, Funds, and Co-investments. NCP is led by Larry Mock, a Founder of NCP, and Dennis Lockhart, formerly President and CEO of the Federal Reserve Bank of Atlanta. Over the past 30 years, NCP and its predecessor companies have invested almost \$2 billion in 157 companies and 70 funds.

### **TechSquare Labs**

[www.techsquare.com](http://www.techsquare.com)

TechSquare Labs is a seed stage technology venture fund, entrepreneurship center, and company building studio. Based in Atlanta, Georgia our physical building is located in Technology Square placing us in the heart of technical innovation, entrepreneurship, and academic research near the Georgia Institute of Technology campus. TechSquare Labs invests in technical founders, with an IP orientation, solving hard engineering challenges. We seek to be the first professional investor and serve as a bridge from angels to larger institutional venture capital firms. TechSquare Labs was founded by technology entrepreneurs Allen Nance and Dr. Paul Judge. TechSquare Labs operates the Atlanta Startup Battle which is a quarterly \$100,000 investment competition.

## **Gold Sponsors**

### **Chatham Capital**

[www.chathamcapital.com](http://www.chathamcapital.com)

Chatham Capital is a senior, unitranche and mezzanine finance firm that concentrates on small to middle market companies with sustainable cash flow from operations. Headquartered in Atlanta, Georgia, with additional offices in Dallas, TX, Chatham principally invests \$5-50 million in software, retail, health care, manufacturing, and service companies with revenues and EBITDA of at least \$10 million and \$2 million, respectively.

### **HAW | Aprio**

[www.aprio.com](http://www.aprio.com)

Since 1952, clients throughout the U.S. and across more than 40 countries have trusted Aprio for guidance on how to achieve what's next. As a premier, CPA-led professional services firm, Aprio delivers advisory, assurance, tax and private client services to build value, drive growth, manage risk and protect wealth. With proven expertise and genuine care, Aprio serves individuals and businesses, from promising startups to market leaders alike.

### **Huntz & Co.**

Providing private capital co-investment and investment management services (structuring, transaction execution, active board participation and monitoring and exit) to institutions, family offices and individuals interested in investing in private capital (venture, private equity, funds) transactions. We apply our years of experience and expertise to help you better understand, organize and, ultimately, monetize your private equity holdings in both direct company investments and private equity funds. We work with a variety of institutions and family offices providing our clients with access to an unparalleled network with deep expertise and perspective across a broad range of industries.

### **Mosaic Capital Partners**

[www.mosaic-cp.com](http://www.mosaic-cp.com)

### **River Cities Capital Funds**

[www.rccf.com](http://www.rccf.com)

River Cities invests in high-potential healthcare and information technology companies. A consistent, cohesive team has honed its strategy over four prior funds with compelling performance. River Cities seeks to be a business partner first and a capital provider second, investing significant human capital to leverage its domain expertise and a network of thought leaders assembled over the last 20 years. With more than \$500 million of capital raised and a consistent track record of success, River Cities has established itself as a preferred source of growth capital. The firm, located in Cincinnati, OH and Raleigh, NC, is actively seeking new investments for its \$200 million Fund V.

## **Silver Sponsors**

### **BIP Capital**

[www.bipcapital.com](http://www.bipcapital.com)

BIP Capital is recognized as one of the most active and successful venture investors in the Southeast, serving entrepreneurs, investors, and operators to grow the emerging company ecosystem. We apply experience and process to make investment decisions and operational recommendations, allowing our portfolio companies to achieve and stay on a glide path of growth. Areas of focus include Enterprise Software, Digital Media, Healthcare IT, and Technology enabled Services. For more information, visit [www.bip-capital.com](http://www.bip-capital.com) or follow BIP Capital on Twitter [@BIPCapital](https://twitter.com/BIPCapital).

### **BlueArc**

[www.bluearccapital.com](http://www.bluearccapital.com)

BlueArc Mezzanine Partners (“BMP”) is an Atlanta-based private mezzanine fund that invests debt and equity capital in lower middle market companies throughout the Southeast, Midwest, and Mid-Atlantic. The fund typically invests between \$3 million and \$10 million per deal in companies that have at least \$2 million or more of EBITDA. BMP is flexible as to structure and use of proceeds and can invest across most all industry sectors. Typical structures include subordinated debt, subordinated debt with warrants or an equity co-investment, and redeemable or preferred equity. Use of proceeds can include buyouts, acquisitions, growth capital, recapitalizations, and distributions. Please contact Scott Barfield at (404) 226-8103 or Steve Brannon at (770) 361-8465 for additional information.

### **Capital Alignment Partners**

[www.capfunds.com](http://www.capfunds.com)

## **Ernst & Young**

[www.ey.com](http://www.ey.com)

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

## **Frontier Capital**

[www.frontiercapital.com](http://www.frontiercapital.com)

Frontier Capital is a Charlotte-based growth equity firm focused exclusively on software and technology-enabled business service companies. Founded in 1999, Frontier partners with management teams that can benefit from capital to accelerate growth, fund acquisitions or generate shareholder liquidity. We make minority and majority equity investments in high growth companies and have built an excellent track record of delivering returns to both our investors and management partners. For more information, please visit [www.frontiercapital.com](http://www.frontiercapital.com)

## **Harbert Management Corporation**

[www.harbert.net](http://www.harbert.net)

Harbert Management Corporation (“HMC”) is an investment management firm focusing on alternative assets, with approximately \$4.7 billion in Regulatory Assets Under Management as of February 28, 2017; asset classes include: U.S. Real Estate, European Real Estate, Seniors Housing, Growth Capital, U.S. Mezzanine Debt, European Growth Capital, Independent Power, MicroCap and Long/Short Equity. HMC is headquartered in Birmingham, Alabama USA with offices in Atlanta, Dallas, Gainesville, Nashville, New York, Richmond, San Francisco, London, Madrid and Paris. HMC and its affiliates make significant co-investments on the same terms as other investors in all their sponsored funds helping ensure a sharp focus on returns and strict controls around back office, legal, compliance and reporting.

## **MSouth Equity Partners**

[www.msouth.com](http://www.msouth.com)

MSouth Equity Partners is a private equity investment firm that provides equity capital and expertise to support management teams in acquisitions and recapitalizations of lower middle market companies typically valued between \$25 and \$150 million. Based in Atlanta, Georgia, MSouth invests primarily in the South with a consistent focus on management buyouts of companies in sectors where the firm has significant investment, management and transactional experience. MSouth invests with the objective of increasing operating cash flow through growth initiatives and active ownership. A key element of MSouth's investment strategy is partnering with proven management teams to create value. With \$1.3 billion under management across three funds, MSouth is a successor to Cravey, Green & Wahlen, Inc., which was founded in 1984.

## **Nelson Mullins**

[www.nelsonmullins.com](http://www.nelsonmullins.com)

Nelson Mullins provides creative solutions to complex problems while adding value in the process. When we work with you, we provide the counsel and judgment of actively engaged partners who understand your business. We fully understand that your business requires us to apply our vast business, legal, and transactional experience to provide unique insight to your situation. Because we understand your business and objectives, we anticipate issues. We craft practical strategies utilizing business judgment and legal acumen to determine appropriate solutions to your needs. We don't overstaff, we don't over-lawyer, and we don't train our professionals with our client's resources. We do provide lean and active partner-level attention. Our clients get straightforward advice from knowledgeable professionals who understand what “market” is.

## **Riverside Companies**

[www.riversidecompanies.com](http://www.riversidecompanies.com)

## **TechOperators**

[www.techoperators.com](http://www.techoperators.com)

Atlanta-based TechOperators invests in emerging software companies with high growth potential. We look for entrepreneurs building emerging growth stage companies with defensible positions in large and growing markets. We initially invest \$2-4 million and continue to support and build value our portfolio companies as they grow. We typically seek board representation and provide constructive, strategic, operating and networking support to our portfolio companies.

## **W Capital Partners**

[www.wcapgroup.com](http://www.wcapgroup.com)

W Capital provides exit flexibility for private equity shareholders and growth capital for private companies. Since 2001, W Capital has become a leading provider of shareholder liquidity to private equity firms, venture capital firms, financial institutions, corporations, company founders and lenders for illiquid, minority equity positions in private companies. Our experience, reputation and resources make us an ideal choice for private equity shareholders who desire to sell or restructure their direct investment portfolios. We are also an active investor within our portfolio companies, providing support and growth capital concurrent with a liquidity transaction and over the duration of our investment. With \$2 billion of capital commitments and over 100 completed transactions, W Capital is a leading source of exit and partial exit options for buyout, growth and venture investments.

## **Bronze Sponsors**

### **Balentine**

[www.balentine.com](http://www.balentine.com)

Balentine is an independent wealth management firm serving individuals and institutions. The firm is 100% employee owned and provides objective counsel; we do not offer any proprietary products nor are we affiliated with any broker dealer. Clients hire Balentine to simplify their lives and get the services and dedication of a single family office without the associated expense and management responsibility. Balentine seeks to work with clients to understand their aspirations, goals and needs and to engineer a path forward and define success in each client's unique terms.

### **DLA Piper**

[www.dlapiper.com](http://www.dlapiper.com)

DLA Piper is a global law firm with over 4,200 lawyers in offices throughout the Americas, Europe, Asia, and the Middle East. Our clients range from multinational, Global 1000 and Fortune 500 enterprises to emerging companies developing industry-leading technologies. Our Private Equity and Mergers & Acquisitions practices are top-ranked by *Bloomberg*, *Thomson Financial*, *mergermarket*, and *Private Equity Analyst*. With our local presence and unparalleled international reach, we are positioned to help investors and companies throughout the Southeast with their legal needs anywhere in the world.

### **ExWorks Capital**

[www.exworkscapital.com](http://www.exworkscapital.com)

ExWorks Capital provides domestic, import and export trade financing offering financing solutions to businesses utilizing its own capital. ExWorks also carries Delegated Authority granted by both the SBA and ExIm Bank. ExWorks Capital's Offerings Include: Bridge Financing – ExWorks can provide short-term financing to fulfill existing company needs between \$500,000 and \$25,000,000. Domestic, Export, and Import Financing- ExWorks can purchase or finance export/import/domestic goods to provide additional liquidity when selling both domestically and overseas between \$500,000 and \$25,000,000. Working Capital Financing –

ExWorks can provide financing on both Domestic and International Receivables and Inventory, including advancing on Raw Materials, WIP and Finished Goods, between \$1,000,000 and \$25,000,000.

### **Frazier & Deeter**

[www.frazierdeeter.com](http://www.frazierdeeter.com)

Founded in 1981, Frazier & Deeter (FD) is a nationally ranked, PCAOB registered CPA and advisory firm that helps businesses and individuals succeed in a changing marketplace. FD provides a wide range of tax, assurance, accounting, and M&A transaction advisory services to clients nationwide. FD is based in Atlanta, Georgia with 4 offices in the Southeast, including Atlanta, Alpharetta, Nashville, and Tampa. Beyond its core CPA and advisory services practice, FD is affiliated with FD Fund Administration and SignatureFD. FD Fund Administration offers a robust suite of outsourced fund administration services to investment funds, including investor servicing, reporting, valuation analysis and fund accounting. SignatureFD is a registered investment advisor providing wealth management services to its clients.

### **Fulcrum Equity Partners**

[www.fulcrumep.com](http://www.fulcrumep.com)

Fulcrum Equity Partners is a growth equity fund based in Atlanta with over \$140 million under management. Fulcrum invests in a wide variety of industries with an emphasis on information technology, healthcare, business services and technology enabled operating companies. Fulcrum provides initial equity financing of \$1-5 million and up to \$10 million over the life of the investment to meet a wide range of needs, including internal growth initiatives, acquisitions, management buy-outs, shareholder liquidity and recapitalizations. Additionally, the partners have over 110 years of relevant experience, including operations, venture capital, mezzanine finance, accounting, law, investment banking and strategy consulting. For more information, visit

[www.fulcrumep.com](http://www.fulcrumep.com)

### **Gen II Fund Services, LLC**

[www.gen2fund.com](http://www.gen2fund.com)

Gen II Fund Services, LLC is the largest independent private equity fund administrator, covering over \$150B of private capital and reporting to over 8,500 LPs on behalf of our clients. Gen II is focused exclusively on providing superior fund administration services to private equity fund sponsors and investors around the world. Gen II offers private equity firms the best in class combination of people, process and technology, enabling GPs to most effectively manage their operational infrastructure, financial reporting and investor communications. Gen II's founders pioneered the fund administration industry over 20 years ago and the Gen II team is the most experienced team in the industry. For more information, please visit us at [www.gen2fund.com](http://www.gen2fund.com) or call 212-408-0550.

### **Gridiron Capital, LLC**

[www.gridironcapital.com](http://www.gridironcapital.com)

Gridiron Capital, LLC, headquartered in New Canaan, Connecticut, is a private equity firm focused on creating value by acquiring and building middle-market manufacturing, services and specialty consumer companies in the United States and Canada. Gridiron Capital's principals work closely with management teams to develop strategies for portfolio companies, as well as providing resources to execute business plans and build industry-leading companies. Additional information is available on the firm's website at [www.gridironcapital.com](http://www.gridironcapital.com)

### **Petra Capital**

[www.petracapital.com](http://www.petracapital.com)

Petra Capital Partners is a private equity firm engaged in providing growth capital for companies located throughout the United States. Our investment team has an established record of success spanning a 20 year period and deploying \$650 million of invested capital into more than 100 companies.

### **Ridgemont Equity Partners**

[www.ridgemontep.com](http://www.ridgemontep.com)

Ridgemont Equity Partners is a Charlotte-based private equity firm that provides buyout and growth capital to closely-held private companies and new business platforms. The firm focuses on investments of \$25 million to \$100 million, in industries in which it has deep expertise, including basic industries and services,

energy, healthcare, and telecommunications/ media/ technology. The cohesive investment team at Ridgemont takes pride in having a collaborative, long-term, partnership-based approach to its business, striving to forge close relationships with management teams, bankers, limited partners, and other key constituents. Since 1993, the principals of Ridgemont have invested over \$3 billion and demonstrated a proven, industry-focused model that has yielded consistently attractive returns.

### **Robinson Bradshaw**

[www.robinsonbradshaw.com](http://www.robinsonbradshaw.com)

Robinson Bradshaw is a corporate and commercial law firm with more than 125 attorneys with offices in Charlotte, the Research Triangle and Rock Hill, South Carolina. For over fifty years, we have consistently provided practical and innovative solutions for our clients' business and legal needs. Our clients include managers of buyout, mezzanine, venture capital, hedge and other types of funds with more than \$8.5 billion in assets under management, whom we represent in connection with fund formations, investment transactions, and regulatory and other general business matters. We also represent institutional investors whose investments include a broad array of private funds and separately managed accounts. For more information about Robinson Bradshaw, please visit us at [www.robinsonbradshaw.com](http://www.robinsonbradshaw.com)

### **Stonehenge Growth Equity Partners**

[www.stonehengegrowthequity.com](http://www.stonehengegrowthequity.com)

Since 1999, the team at Stonehenge Growth Equity Partners has been investing in growth stage businesses. By developing trusted relationships with experienced entrepreneurs, we support our portfolio companies through the most dynamic phases of their lifecycles. We invest in companies where an entrepreneur is applying proven technology to solve a business problem. These technology-enabled businesses, typically located in the southeastern United States, generate at least \$3 million of revenue and are profitable. Our target investment size is \$1 million to \$5 million in each portfolio company. With a nationwide network of relationships, Stonehenge plays an active role in leading growth stage investments, introducing other financial partners and identifying and recruiting talent. Our rich investment history enables us to collaborate with entrepreneurs to achieve success.

### **Third Century Investment Associates, LP**

[www.thirdcentury.com](http://www.thirdcentury.com)

Third Century Investment Associates, LP ("TCIA") manages committed private equity capital for significant investments in Founder-led and Family-owned businesses in the United States and Canada. Our model is built on active investment in partnership with operating companies and carefully selected leaders and teams. Our mission is to support entrepreneurial growth, build sustainable business value, and develop a best-in-class reputation within the markets we serve. Our team targets proven businesses, with \$2 - \$5 million of operating earnings. TCIA's principals have 20 years collective experience in principal investing, corporate financial advisory, and strategic consulting. Since 2011, we have established a track record of building business value for our portfolio companies, management teams, and Limited Partners. For general inquiries and additional information regarding TCIA, please visit: [www.thirdcentury.com](http://www.thirdcentury.com).

### **VRA Partners, LLC**

[www.vrapartners.com](http://www.vrapartners.com)

VRA Partners is an independent, boutique investment bank providing M&A advisory, capital raising and strategic advisory services to leading middle-market companies and private equity firms. Based in Atlanta, GA, the professionals of VRA have completed more than 600 transactions across a broad range of industries, including Business Services, Consumer, Healthcare, Industrials & Manufacturing and Technology. VRA Partners, LLC is a Member FINRA/SIPC.

### **Wells Fargo Capital Finance**

[www.wellsfargocapitalfinance.com](http://www.wellsfargocapitalfinance.com)

Wells Fargo Capital Finance is the trade name for certain asset-based lending services, senior secured lending services, accounts receivable and purchase order finance services, and channel finance services of Wells Fargo & Company and its subsidiaries, and provides traditional asset-based lending, specialized senior and junior secured financing, accounts receivable financing, purchase order financing and channel finance to companies

across the United States and internationally. Dedicated teams within Wells Fargo Capital Finance provide financing solutions for companies in specific industries such as retail, software publishing and high-technology, commercial finance, staffing, government contracting and others.

**Womble Carlyle**

[www.wcsr.com](http://www.wcsr.com)

Womble Carlyle is a full service business law firm serving venture and private equity investors and the businesses in which they invest.